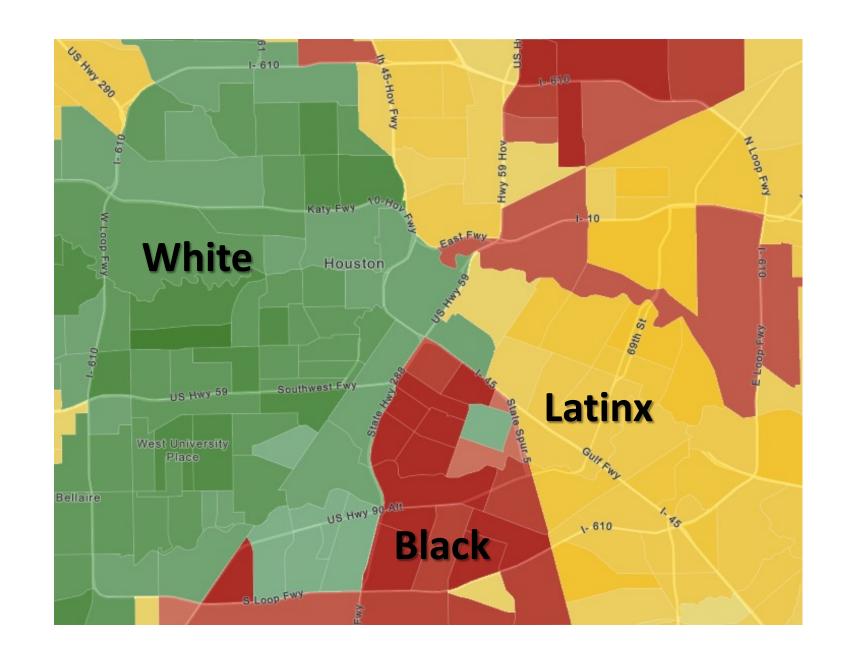


The Persistent Evaluation of White Neighborhoods as More Valuable Than Communities of Color

Dr. Junia Howell
University of Illinois - Chicago | eruka
Dr. Elizabeth Korver-Glenn
Washington University in St. Louis









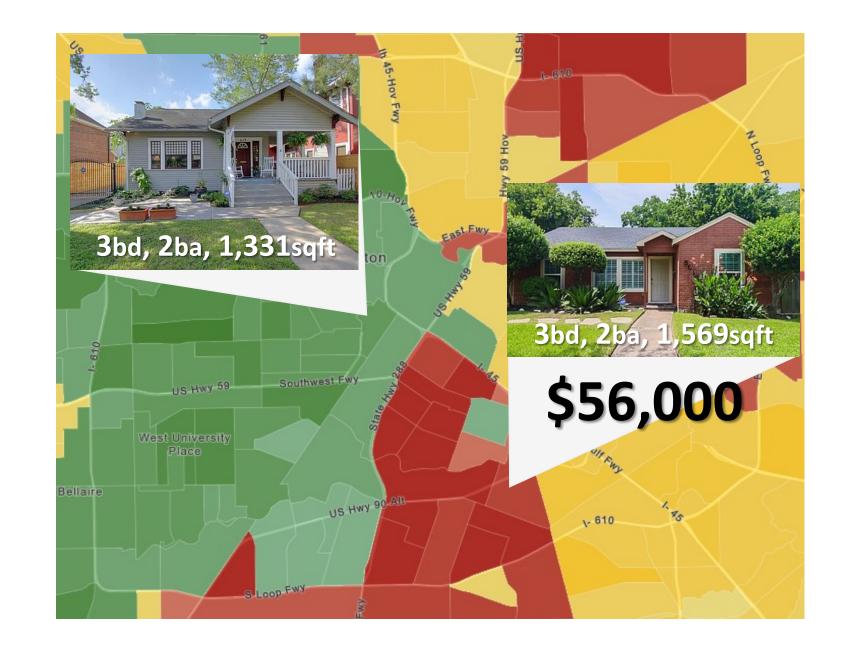


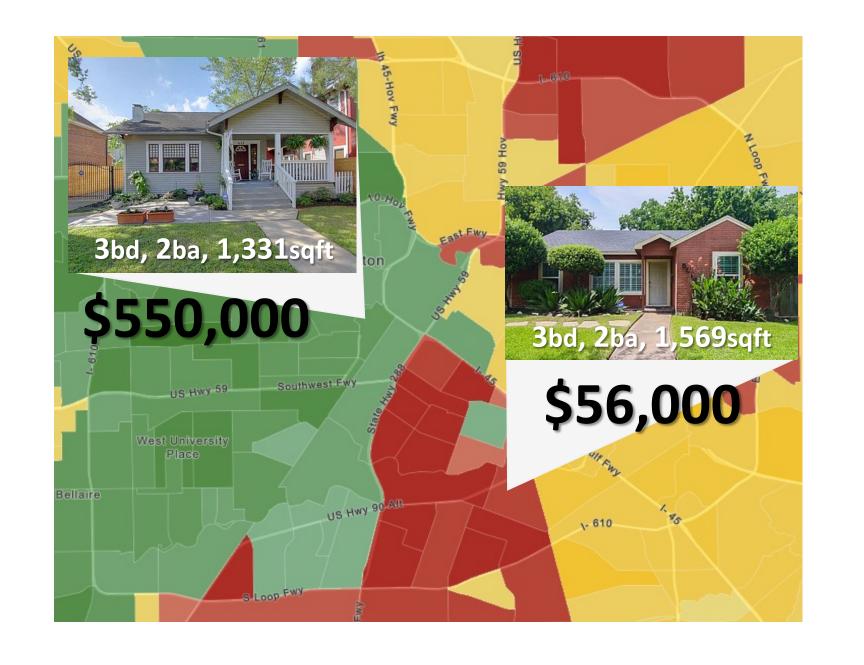














Neighborhoods, Race, and the Twenty-first-century **Housing Appraisal Industry**  Sociology of Race and Ethnicity 2018, Vol. 4(4) 473-490 C American Sociological Association 2018 DOI: 10.1177/2332649218755178 sre.sagepub.com

**S**SAGE

Junia Howell and Elizabeth Korver-Glenn<sup>2</sup>

#### **Abstract**

The history of the U.S. housing market is bound up in systemic, explicit racism. However, has investigated whether racial inequality also persists in the contemporary appraisal i present, how it happens. The present article addresses this gap by centering the appraisa key housing market player in the reproduction of racial inequality. Using a census of all sin appraised homes in Harris County (Houston), Texas, the authors examine the influence of racial composition on home values independent of home characteristics and quality; neighbo stock, socioeconomic status, and amenities; and consumer housing demand. Noting to neighborhood racial inequality in home values persists even when these variables are acco authors then use ethnographic and interview data to investigate the appraisal processes t inequality to continue. The findings suggest that variation in appraisal methods coupled v racialized perceptions of neighborhoods perpetuates neighborhood racial disparities in ho authors conclude with suggestions for future research and policy interventions aimed at sta

Social Problems, 2020, 0, 1-21 doi: 10.1093/socpro/spaa033

The Increasing Effect of Neighborhood Racial Composition on Housing Values, 1980-2015

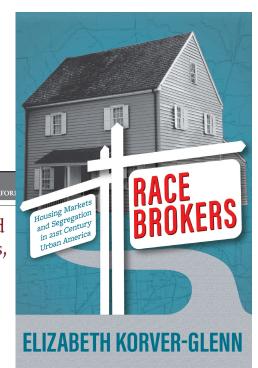
Junia Howell<sup>1</sup> and Elizabeth Korver-Glenn<sup>2</sup>

<sup>1</sup>University of Pittsburgh, <sup>2</sup>University of New Mexico

#### ABSTRACT

Beginning in the 1930s, neighborhood racial composition was an explicit determining factor in the evaluation of U.S. home values. This deliberate practice was outlawed in the 1960s and 1970s, but the correlation between neighborhood racial composition and home values persists. Using Census Bureau data from 1980 to 2015, the present study investigates the changing relationship between neighborhood racial composition and home appraisals, as well as the mechanisms that drive it. Contrary to what is often presumed, neighborhood racial composition was a stronger determinant of appraised values in 2015 than it was in 1980. Results suggest this is primarily due to contemporary appraising practices. Specifically, the use of the sales comparison approach has allowed historical racialized appraisals to influence contemporary values and appraisers' racialized assumptions about neighborhoods to drive appraisal methods. These findings provide strong evidence that persistent racial inequality is driven in part by perpetual devaluing of communities of color and they suggest further regulation is required to foster equity.

KEYWORDS: racial inequality; appraisals; housing market; neighborhood inequality; redlining.



he purpose of this summary appraisal report is to provice	de the lender/client with an accurate, and adequately supported, op	inion of the market value of	of the subject property.			
Property Address	City	State	Zip Code			
Borrower	Owner of Public Record	County	County			
Legal Description						
Assessor's Parcel #	Tax Year	R.E. Taxes				
Neighborhood Name	Map Reference	Census Tra	ect			
Occupant Owner Tenant Vacant	Special Assessments \$	PUD HOA\$	per year 🔲 per month			
Property Rights Appraised ☐ Fee Simple ☐ Lessehold ☐ Other (describe)						
Assignment Type Purchase Transaction Refinance Transaction Other (describe)						
Lender/Client	Address					
Is the subject property currently offered for sale or has	it been offered for sale in the twelve months prior to the effective di	ate of this appraisal?	Yes No			
Report data source(s) used, offering price(s), and date	e(s).					
I ☐ did ☐ did not analyze the contract for sale for th performed.	e subject purchase transaction. Explain the results of the analysis of	f the contract for sale or w	hy the analysis was not			
Contract Price \$ Date of Contract is the property seller the owner of public record? Yes No Data Source(s)						
Is there any financial assistance (loan charges, sale or If Yes, report the total dollar amount and describe the	oncessions, gift or downpayment assistance, etc.) to be paid by any items to be paid.	party on behalf of the bon	rower?  Yes No			
	•					
Note: Race and the racial composition of the neighborhood are not appraisal factors.						
Neighborhood Characteristics	One-Unit Housing Trends	One-Unit Housing	Present Land Use %			

#### **News Release**

# FHFA Publishes New Uniform Appraisal Dataset (UAD) Aggregate Statistics Data File

Agency also launches UAD Dashboards

FOR IMMEDIATE RELEASE

10/24/2022

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			High	_	Commercial		
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General Description	Foundation	Exterior Description materials/condition	Interior materials/condition				
Units One One with Accessory Unit	☐ Concrete Slab ☐ Crawl Space	Foundation Walls	Floors				
# of Stories	☐ Full Basement ☐ Partial Basement	Exterior Walls	Walls				
Type Det. Att. S-Det./End Unit	Basement Area sq. ft.	Roof Surface	Trim/Finish				
☐ Existing ☐ Proposed Under Const.		Gutters & Downspouts	Bath Floor				
Design (Style)	Outside Entry/Exit Sump Pump	Window Type	Bath Wainscot				
Year Built	Evidence of Infestation	Storm Sash/Insulated	Car Storage  None				
Effective Age (Yrs)	☐ Dampness ☐ Settlement	Screens	☐ Driveway # of Cars				
Attic None	Heating FWA HWBB Radiant	Amenities Woodstove(s)#	Driveway Surface				
☐ Drop Stair ☐ Stairs	Other Fuel	Fireplace(s) # Fence	Garage # of Cars				
☐ Floor ☐ Scuttle	Cooling Central Air Conditioning	Patio/Deck Porch	Carport # of Cars				
Finished Heated	☐ Individual ☐ Other	Pool Other	☐ Att. ☐ Det. ☐ Built-in				
Appliances Refrigerator Rangel Over Dishwasher Disposal Microwave Washer/Dryer Other (describe)							
Finished area above grade contains: Rooms Bedrooms Bath(s) Square Feet of Gross Living Area Above Grade							
Additional features (special energy efficient items, etc.)							
Describe the condition of the property (including needed repairs, deterioration, renovations, remodeling, etc.).							
Are there any physical deficiencies or adverse conditions that affect the livability, soundness, or structural integrity of the property?   Yes   No If Yes, describe							
Does the property generally conform to the neighborhood (functional utility, style, condition, use, construction, etc.)? Yes No If No, describe							
	·	·					
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Do appraisers evaluate homes in White neighborhoods as more valuable than homes in communities of color?



Has the neighborhood racial gap in appraised values improved over time?



Did the pandemic affect neighborhood racial inequity in appraisals?



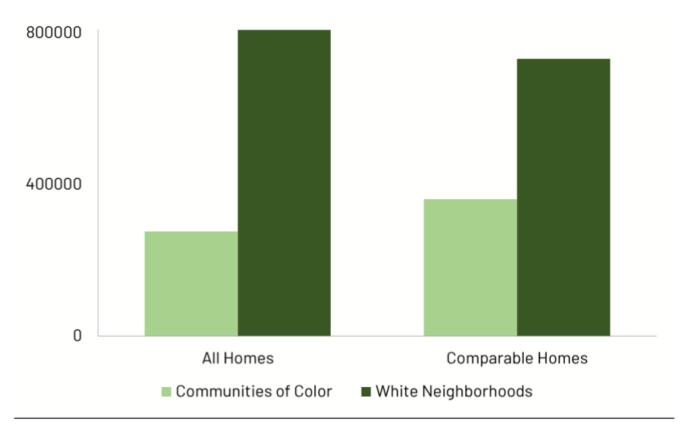
Is racial inequality growing in the 'hottest' markets?



Does racial inequality in appraisals vary across different communities of color?

#### Mean Appraised Values in White Neighborhoods and Communities of Color

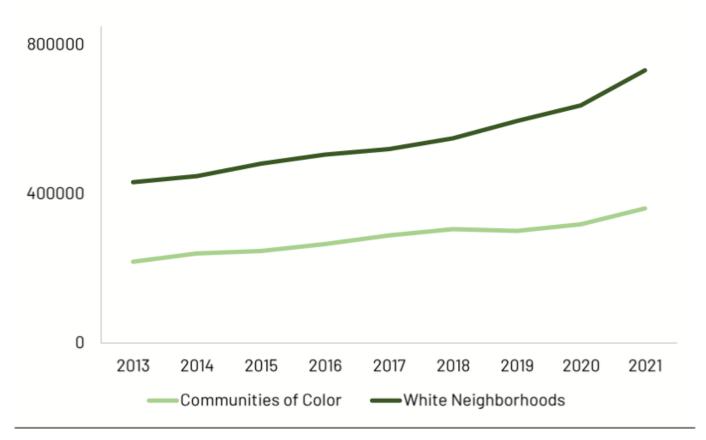
U.S. Metropolitan Areas, 2021



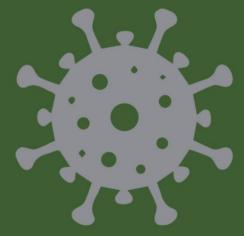
Source: Authors' analysis of FHFA UAD, 2016-2020 American Community Survey 5-year estimates, and 2013-2018 National Neighborhood Data Archive.

**Mean Appraised Values Over Time** 

U.S. Metropolitan Areas, 2013-2021



Source: Authors' analysis of FHFA UAD, 2006-2010, 2011-2015, and 2016-2020 American Community Survey 5-year estimates and 2013-2018 National Neighborhood Data Archive.



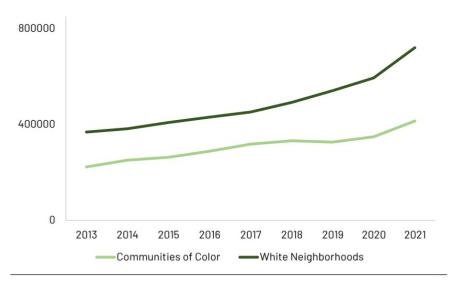
Homes in White neighborhoods appreciated

**2**x

faster than homes in communities of color during the pandemic.

#### Mean Appraised Values Over Time for Hot Markets

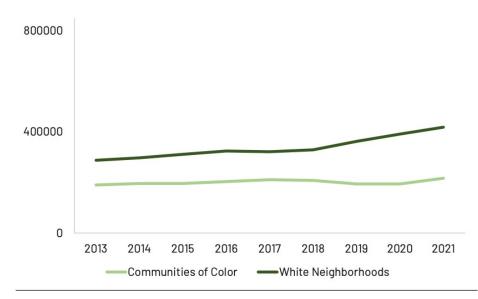
U.S. Hottest Housing Markets, 2013-2021



Source: Authors' analysis of FHFA UAD, 2006-2010, 2011-2015, and 2016-2020 American
Community Survey 5-year estimates and 2013-2018 National Neighborhood Data Archive.
Hot Housing Market are defined as metropolitan area whose average appraised value rose more than 25 percent from 2019 to 2021. These areas include Austin, Boise, Boston,
Charlotte, Colorado Springs, Deltona, Fort Myers, Jacksonville, Knoxville, Lakeland, Miami,
Modesto, Nashville, Ogden, Palm Bay, Phoenix, Providence, Provo, Raleigh, Riverside,
Sarasota, Sacramento, Salt Lake City, San Diego, Seattle, Spokane, Stockton, Tampa, and
Tucson.

#### Mean Appraised Values Over Time for Stable Markets

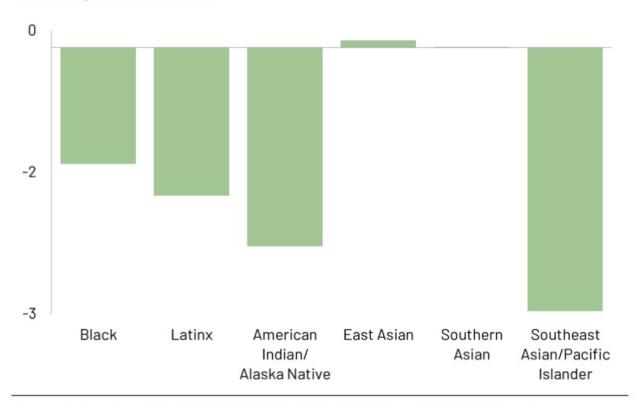
U.S. Stable Housing Markets, 2013-2021



Source: Authors' analysis of FHFA UAD, 2006–2010, 2011–2015, and 2016–2020 American Community Survey 5-year estimates and 2013–2018 National Neighborhood Data Archive. Stable Housing Markets are defined as metropolitan areas whose average appraised value rose less than 15 percent from 2019 to 2021. These areas include Baltimore, Baton Rouge, Birmingham, Chicago, Des Moines, Detroit, Hartford, Jackson, Louisville, New Orleans, Oklahoma, Pittsburgh, Scranton, St. Louis, Syracuse, and Toledo.

#### Difference Between Communities of Color and White Neighborhoods Relative to The Mean Appraised Values in Each Community of Color

U.S. Metropolitan Areas, 2021



Source: Authors' analysis of FHFA UAD, 2006–2010, 2011–2015, and 2016–2020 American Community Survey 5-year estimates and 2013–2018 National Neighborhood Data Archive. Estimates are weighted by the total population and only include metropolitan areas where the relevant group has at least 50,000 residents.



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# FAIR HOUSING ADVOCATES OF NORTHERN CALIFORNIA

**Building Inclusive Communities Through Policy and Advocacy** 

Jillian White, SRA CEO & Founder of Appraisal Insights



#### **Appraisal Basics**

WHO? WHAT? WHEN? WHERE? WHY? Anyone who does not have To protect the An opinion of enough cash to Anywhere in the Anytime interests of the value buy a house US bank outright

### **Appraisal Basics**

#### WHY?

To protect the interests of the bank



Refinance

Purchase

Rate & Term

Cash-Out



# **Appraisal Basics**









### What prevents the



#### from unlocking wealth?

#### **DISCRETION**

An opinion of value

Comparable Selection

It is at the appraiser's discretion to select comps at the high end or low end of the value range.

Adjustments

It is at the appraiser's discretion to decide which methodology to use for adjustments.

Reconciliation

It is at the appraiser's discretion to decide where to reconcile the appraised value.

## What prevents the

Appraiser A



## from unlocking wealth?

# **NEIGHBORHOOD** High High Appraiser B

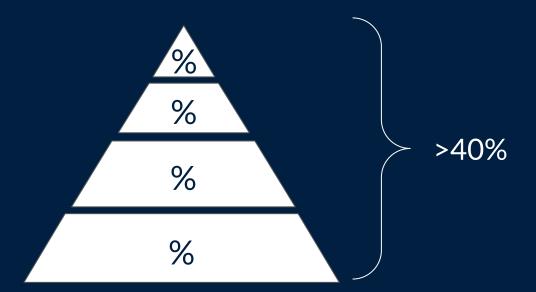


### What prevents the



### from unlocking wealth?

#### **STACKING EFFECT**





#### **Demographics**

97% White

**70%** Male

**55+** Years



#### **Demographics**

97% White

**70%** Male

**55+** Years



# Supervisory Appraisers | Part | Part



# Supervisory Appraisers | Part | Part



#### **Supervisory Appraisers**





#### Summary



#### **DISCRETION**

**Comparable Selection** 

Adjustments

Reconciliation

Neighborhood

#### **Demographics**

97% White

**70%** Male

**55+** Years

A homogenous group of people using their discretion to assign opinions of value to a heterogenous population.



#### Call to Action

www.appraisalfoundation.org

Standards & Qualifications

Exposure and Discussion

Sign up for e-News





#### Call to Action

https://singlefamily.fanniemae.com/delivering/uniform-mortgage-data-program/uniform-appraisal-dataset



- Uniform Residential Appraisal Report
- Appendix D-1: URAR Sample Scenarios and XML Files
- SF1\_Appraisal\_v1.pdf

https://singlefamily.fanniemae.com/form/uad-contact-form



#### Appraisal 101 Online Course



Appraisal Insights is an educational company designed to teach **non-appraisers** about appraisal principles.

How to read an appraisal report

What to look for in a bias claim

How to apply FHA and ECOA



# Thank You!



Jillian White, SRA contact@jillian-white.com www.appraisalinsights.com

